

KEY FIGURES 2013 – AT A GLANCE //

Business year	2013 in MEUR	2012 in MEUR	Deviation in %
Sales	6,941	6,159	12.7
Europe	3,432	2,867	19.7
North and South America	2,171	1,989	9.1
Asia/Pacific	1,325	1,303	1.7
Africa	13	0	
EBITDA	771	725	6.3
EBIT	422	401	5.2
Income from ordinary activities	307	267	15.0
in % of sales	4.4 %	4.3 %	
Net income	236	149	58.4
in % of sales	3.4 %	2.4 %	
Dividend paid by MAHLE GmbH	7.1	5.0	42.0
Expenditure for R&D	336	289	16.3
Tangible fixed assets	2,167	1,561	38.8
Capital expenditure on tangible fixed assets (without first consolidation)	397	324	22.5
Equity	2,207	1,775	24.3
Equity ratio	36.0 %	41.8 %	
Financial liabilities to banks and capital market	1,150	703	63.6
Cash on hand, bank deposits and marketable securities from current assets	466	336	38.7
Balance sheet total	6,126	4,248	44.2
Cash flow from operating activities	487	581	-16.2
Headcount	64,345	47,662	35.0
Germany	14,545	8,988	61.8
Europe (incl. Germany)	29,750	20,084	48.1
North and South America	21,250	18,073	17.6
Asia/Pacific	12,436	9,505	30.8
Africa	909	0	